CONTRACT

210406

Ordinance Fact Sheet

A-E/Negotiated Form

Brief Title	Approval Deadline	Reason			
Employee Bus Service at	Routine	To authorize e	xecution of a general services agreement		
Kansas City Intl Airport		for employee b	ous service at Kansas City Intl Airport.		
Details		Roles and Respon	nsibilities		
Reason for Contract		Sponsor			
Authorizing execution of a four-year General Service Agreement with First Student for employee bus service at Kansas City International Airport and the expenditure of previously appropriated funds in an amount not to exceed \$5,238,174			Aviation Department		
		Department or Programs Affected	Aviation Department		
		Recommended	First Otyphont In a		
		Awardee	First Student, Inc.		
		Contract Compliance Certification Obtained?	□No ☑Yes		
Discussion (explain all financial aspects legislation, including future implications, at specific account numbers, ordinance refer page numbers.)	ny direct/indirect costs,	Opponents	Groups or Individuals There are no known opponents		
			Reason for Opposition		
Project Description			There is no known reason for opposition		
This contract is to operate an em					
that operates continuously 24 ho	•				
days per week, 365 days per year from the Mexico City Employee Parking Lot to the terminals and back to the employee lot. There are five (5) bus stops in the Mexico City Employee Parking Lot plus		Responsibilities	Design Engineering:		
			Not applicable		
			Inspections:		
four (4) bus stops along the route	- '		Not applicable		
approximately 1,500 parking space			''		
estimate approximately 2,500 po			Construction or Project Management:		
to include tenants. Up to three b	•		Not applicable		
continuoulsy throughout the day	•				
approximately 97 total round trip	os per day.		Service Monitoring: Aviation Department		
Buses will be equipped with a mi			Aviation Department		
six (36) seats and two (2) baggage storage racks.			<u> </u>		
Color schemes and graphics will be	be approved by	Policy/Program Impact			
the Director of Aviation.		Policy or Program			
The term is for four (4) years beg	inning May 1,	Emphasis			
2021 through April 30, 2025.		Change	X No ☐Yes		
		Operational			
		Impact			
		Assessment			

(Continued on reverse side)

Details

Solicitation

Sixteen (16) companies requested the RFP packet of which six (6) returned a response. The request for proposals was advertised on the kcmo.org website August 27, 2020- September 10, 2020.

Consultant Selection

First Student, Inc. was the best bid and exceeded the MBE goals established for the contract. First Student is currently providing employee bus services at KCI.

Human Relations Approval

Human Relations set goals of 5% MBE and 0% WBE for this contract on August 4, 2020. The contractor utilization plan of 37% MBE & 0% WBE for First Student, Inc. was approved on December 2, 2020.

MBE -

BOD Ventures, Inc. dba Medi Coach LLC - 37%

WBE -

Is it good for the children?

Yes. This contract supports our goal to continuously improve customer satisfaction, including children.

How will this contribute to a sustainable Kansas City?

This project contribtes to a sustainable Kansas City by encouraging ride share on public transportation and thus limiting toxic polutants.

Estimate	Duration	or Contract:

5/1/2021 - 4/30/2025

Four (4) years.

Fact Sheet Prepared by: Date: 03/23/21

Burdette (Pete) Fullerton

Asst Dir, Properties & Commercial Development

Reviewed by: Date: 03/23/21

David Long

Deputy Dir, Properties & Commercial Development

Reference Numbers:

Contract No. 622070038

Finances

City's Estimate			
of Cost		\$	5,238,174
Bid or	Lowest Contract		· · ·
Proposal Data	Cost Submitted	\$	
•	No .of Proposals Considered		
	Reason for rejecting lowes		ntract cost submitted
	,,,,,,,		
	N	N/A	
	Other Bidders or		Contract Costs
	Contractors Considered		Submitted
	BOD Ventures/Medi Coach	_\$	5,098,585
	KC Transportation Group	_\$	6,572,210
	LAZ Parking	_\$	9,968,483
	RTW Management	_\$	5,666,613
	Wheatland Enterprises	\$	10,229,921
		\$	
		\$	
		\$	
		\$	
		-\$	
		-\$	
		-\$	
		-\$	
		-\$	
Fund Sources			
and Appropriation			
Account Codes	Parking Se	ervi	ces Division
For This	22-8300-6	210	45-B
Contract			
Source of			
Future			
Operating Funds			
Maximum Amount			
of Proposed			
Contract		\$	
Amount of			
Contingency		\$	
Engineering &			
Administration		\$	none
TOTAL		\$	5,238,174

Council Committee Actions

Do Pass	Hold
Do Pass (as amended)	W/o Recommendation
Committee Sub.	Do Not Pass