



City of Kansas City, Missouri

Docket Memo

Ordinance/Resolution #: 230842

Submitted Department/Preparer: Aviation

Revised 8/3/23

Docket memos are required on all ordinances initiated by a Department Director. More information can be found in [Administrative Regulation \(AR\) 4-1](#).

Executive Summary

Authorizing the Director of Aviation to execute a Peer to Peer Agreement # 6223040060 with Turo, Inc. to provide car sharing services at Kansas City International Airport.

Discussion

This Peer to Peer agreement will give Turo, Inc access to the single terminal commercial curbside and parking areas at the Kansas City International Airport in order to service the traveling public seeking Turo Inc’s car sharing services. The term of this agreement is from October 1, 2023 through September 30, 2024 with five, one year renewal options. The agreement will generate revenue estimated at \$ 100,000 per contract year.

Fiscal Impact

1. Is this legislation included in the adopted budget? Yes No

2. What is the funding source?
8300-620000-470702 Transportation Concession

3. How does the legislation affect the current fiscal year?
Estimated FY 2024 revenue in the amount of \$58,333

4. Does the legislation have a fiscal impact in future fiscal years? Please notate the difference between one-time and recurring costs.

The legislation does impact future years with additional revenue, if renewal options are exercised:

FY 2025	\$100,000
FY 2026	\$100,000
FY 2027	\$100,000
FY 2028	\$100,000
FY 2029	\$ 61,667

5. Does the legislation generate revenue, leverage outside funding, or deliver a return on investment?

Yes, the legislation does generate an estimated \$100,000 in revenue per contract through fees equal to 10% of Gross Receipts from Peer to Peer Vehicle Sharing operations at the Kansas City International Airport.

Office of Management and Budget Review

(OMB Staff will complete this section.)

1. This legislation is supported by the general fund. Yes No
2. This fund has a structural imbalance. Yes No
3. Account string has been verified/confirmed. Yes No

Additional Discussion (if needed)

Click or tap here to enter text.

Citywide Business Plan (CWBP) Impact

1. View the [FY23 Citywide Business Plan](#)
2. Which CWBP goal is most impacted by this legislation?
Infrastructure and Accessibility (Press tab after selecting.)
3. Which objectives are impacted by this legislation (select all that apply):
- Enhance the accessible, sustainable and better connected multi-modal transportation system
 - Develop environmentally sound and sustainable infrastructure strategies that improve quality of life and foster economic growth
 - Increase and support local workforce development and minority, women, and locally-owned businesses
 - Engage in efforts to strategically invest in the City's infrastructure and explore emerging technologies
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Prior Legislation

N/A

Service Level Impacts

Transportation and accessibility impacts the Aviation Department's Key Performance Indicator to make Kansas City a destination of choice for business and leisure traveler.

Other Impacts

1. What will be the potential health impacts to any affected groups?
No known direct impact on health.
2. How have those groups been engaged and involved in the development of this ordinance?
N/A
3. How does this legislation contribute to a sustainable Kansas City?
Economic Vitality
4. Department staff certifies the submission of any applicable Affirmative Action Plans or Certificates of Compliance, Contractor Utilization Plans (CUPs), Non-Discrimination documents, and Letters of Intent to Subcontract (LOIs) to CREO prior to the legislation entry request in Legistar.

Yes - I have submitted documents for CREO Review (Press tab after selecting)
Please attach or copy and paste CREO's review.

Civil Rights & Equal Opportunity Department
 Economic Equity & Inclusion
 Nondiscrimination & Equal Opportunity Review Form

Date: 9/8/23
 Form Prepared By: Bolivar Bello

Contract/Project Number: 8223040080	Project Name: Peer to Peer Vehicle Sharing Agreement
Developer/Prime: Turo Inc.	Contact Information: Eshan Durkin, Sr Airport Partnerships Manager, (848) 417-2213
Final Contract Value: \$100,000	Project Manager: Bolivar Bello

Funding: City State Federal CO-OP Grant: Other: Peer-to-Peer
 Project Requirements: M/WBE DBE Section 3 N/A
 Tax Incentive: LCRA TIF PIEA ch. 100 Other: N/A
 Prevailing Wage: Yes No
 Davis-Bacon: Yes No
 Construction Employment Program: Yes: Workforce goals are 10% Minority & 2% Women. There are over 800 Workforce hours and project cost is \$300,000 or more.
 No: Workforce hours are less than 800 and project cost is less than \$300,000.

Contracts & Leases	Nondiscrimination
Ch. 3 Article IV: _____	Ch. 38: _____
RSMo 213: _____	Title VI: _____
MWDBE: _____	Prevailing Wage and Labor Standards: _____
SLBE: _____	RSMo 34 Anti-Discrimination Against Israel: _____

Contract Type:
 Construction Design-Build Design Professional Professional Services
 General Service Concession Other Goods & Services Non-Municipal Agency
 Co-Operative Revenue Sharing Facilities Maintenance/Repair/Renovation
 Other: Peer to Peer Vehicle Sharing Agreement

Additional Information:
 Peer to Peer Vehicle Sharing Agreement for Turo Inc. to exchange shared vehicles with customers at new single terminal commercial curb or parking areas (garage & lots) at the Kansas City International Airport.

This document is submitted with all available facts. Intentionally falsifying this document or omitting pertinent facts is grounds for disciplinary action pursuant to KCMO Human Resources Rules & Policy Manual [eff. August 4, 2014].

FOR CIVIL RIGHTS & EQUAL OPPORTUNITY DEPARTMENT (CREO) USE ONLY:

The Document is:
 Approved Disapproved

Changes Needed:

Federal Provisions Included:
 Approved Disapproved Not Applicable

CREO Signature: Mark Hauge Date: 9/7/2023

Comments:



5. Does this legislation seek to approve a contract resulting from an Invitation for Bid?

No(Press tab after selecting)

6. Does this legislation seek to approve a contract resulting from a Request for Proposal/Qualification (RFP/Q)?

No(Press tab after selecting)