

# Finance & Governance Committee

Ordinance 170993

December 13, 2017



# U.S. Communities

## National Co-Sponsors



National Association of Counties  
(NACo)



ASBO INTERNATIONAL

Association of School Business  
Officials International (ASBO)



National Governors  
Association



**CITIES STRONG TOGETHER**

National League of Cities  
(NLC)



United States Conference of  
Mayors (USCM)

**State Sponsors**  
**Over 90 State**  
**and Local**  
**Sponsors**  
**Nationally**

# City as Lead Public Agency

- City issues RFP on the behalf of the 55,000 agencies that utilize the USC program
- City's procurement and contracting processes are followed
- Supplier must meet local and national requirements
- USC & City (as the Lead Public Agency) share an administrative fee to offset the cost of contract management
  - USC receives 2% of aggregate purchases against contract; the Lead Public Agency receives 5% of this amount

# Our Solicitation Process

- Electrical, Telecommunication and Security products and related services
- Estimated national value of \$250M (City = \$400,00) annually
- RFP issued 09/06/2017, utilizing RFP365 (electronic platform)
- Notices posted on City website and DemandStar
- 199 invitations sent, 68 accessed RFP (RFP365)
- 27 suppliers notified and 4 downloaded (DemandStar)
- 3 proposals received and evaluated by the selection committee
- Multiple-agency team comprised of representatives from North Carolina State University, Maricopa County (AZ), Fairfax County (VA) and the City of Kansas City (Public Works and General Services Departments)

# City's Use of Cooperative Contracts

- City currently uses cooperative contracts solicited by the following public agencies:
  - City/County of Denver
    - KONE Contract – elevator repair and maintenance services
  - Maricopa County, AZ
    - ACRO – managed staffing program utilizing local companies
  - Fairfax County, VA
    - Insight – technology products
  - City of Tucson, AZ
    - CEP (local company) – janitorial & MRO supplies
  - City of Charlotte, NC
    - GameTime – playground equipment