

Kansas City & Missouri Trade Analysis

May 20, 2025

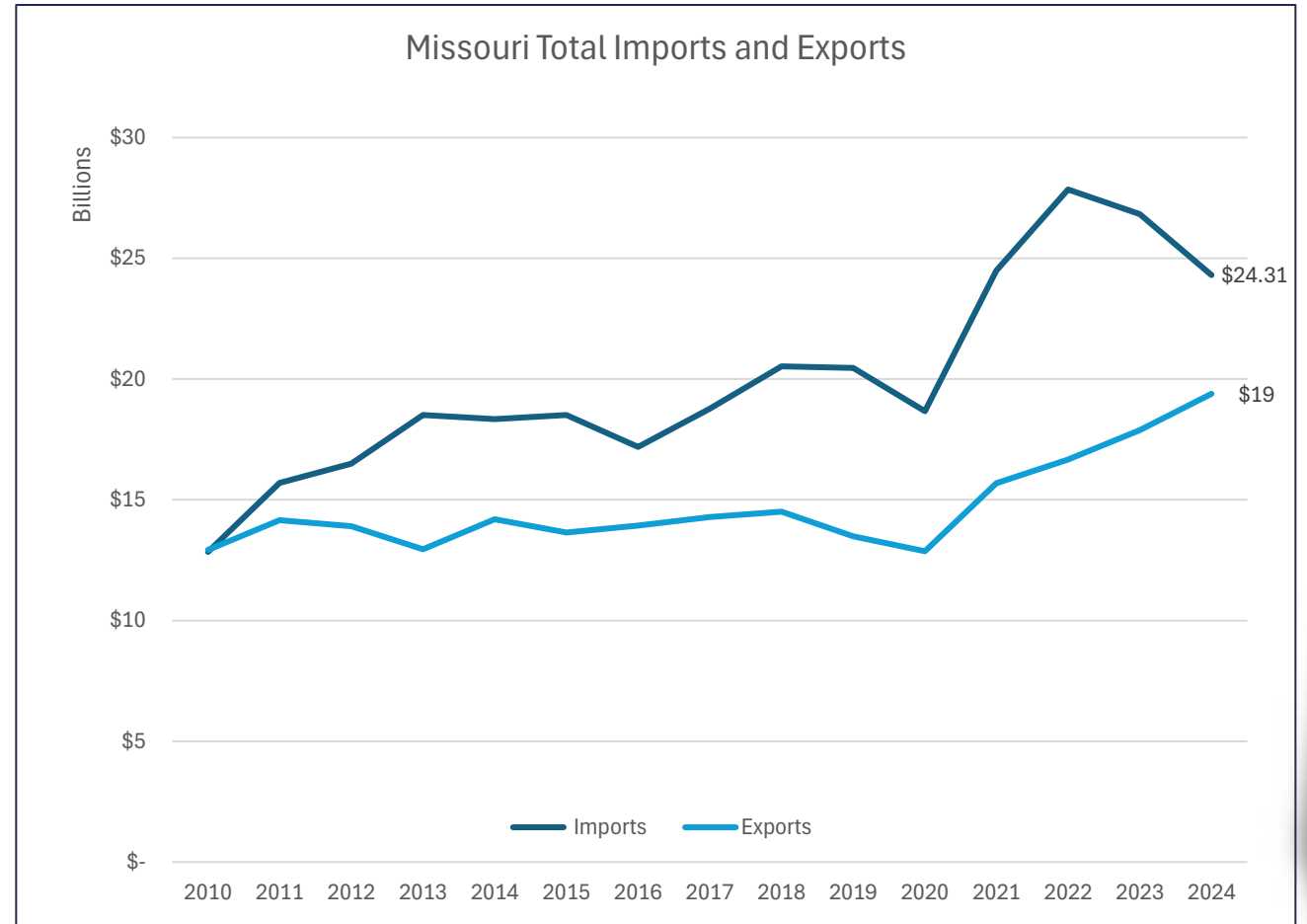


Missouri Department of
Economic Development

Missouri's International Trade:

Total Imports and Exports

- Missouri imported over \$24 billion in goods in 2024.
- Missouri exports totaled \$19 billion.

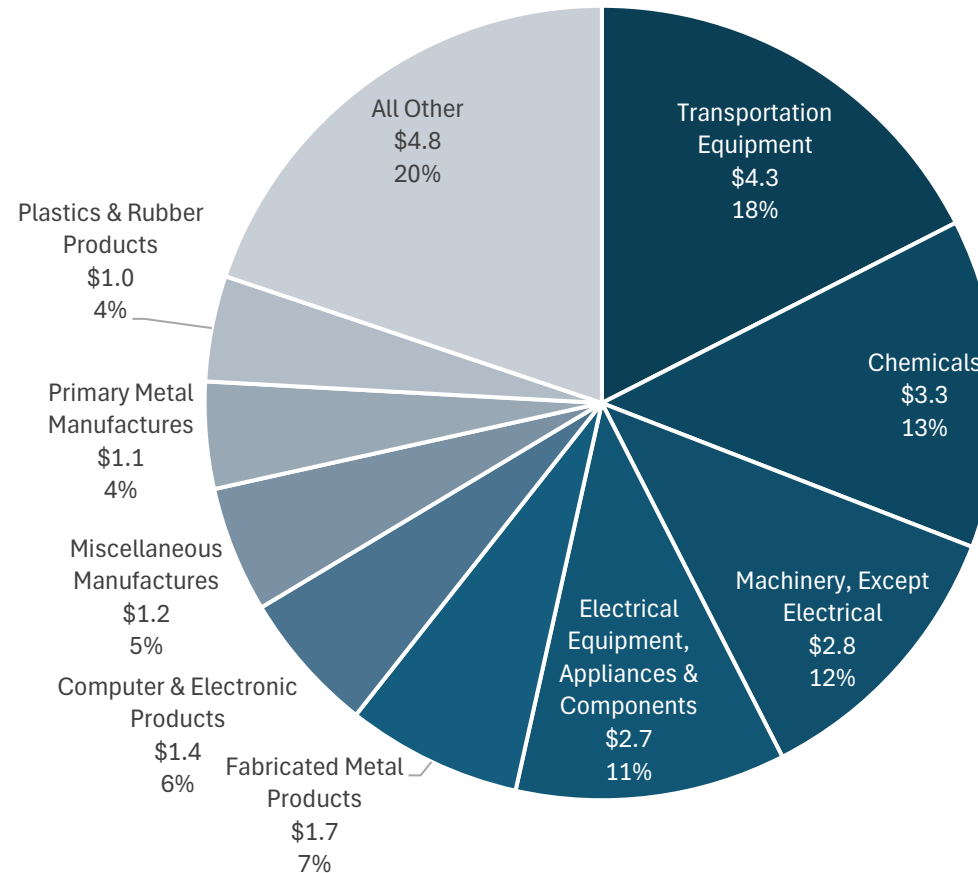


Missouri's International Trade:

Imports by Product

- Transportation equipment (which includes vehicles and vehicle parts used in Missouri auto industry) is the largest importing sector (18% or \$4.3 Billion).
- Transportation equipment along with chemicals, machinery (excluding electrical) and electrical equipment account for over half of Missouri's imports.
- Note that pharmaceuticals are a part of the chemicals sector and are currently exempted from the new tariffs.

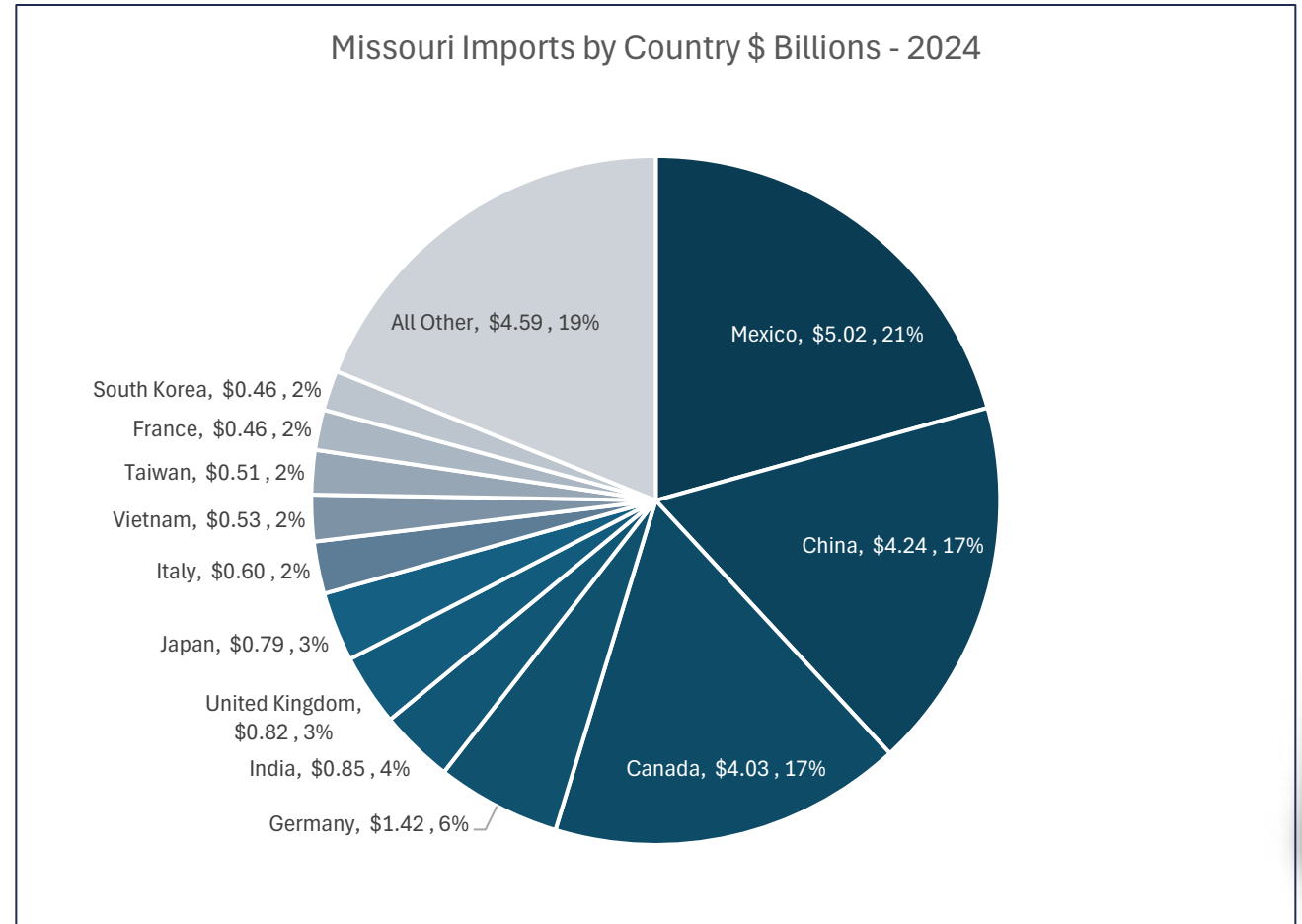
Missouri 2024 Imports by Product in \$Billions



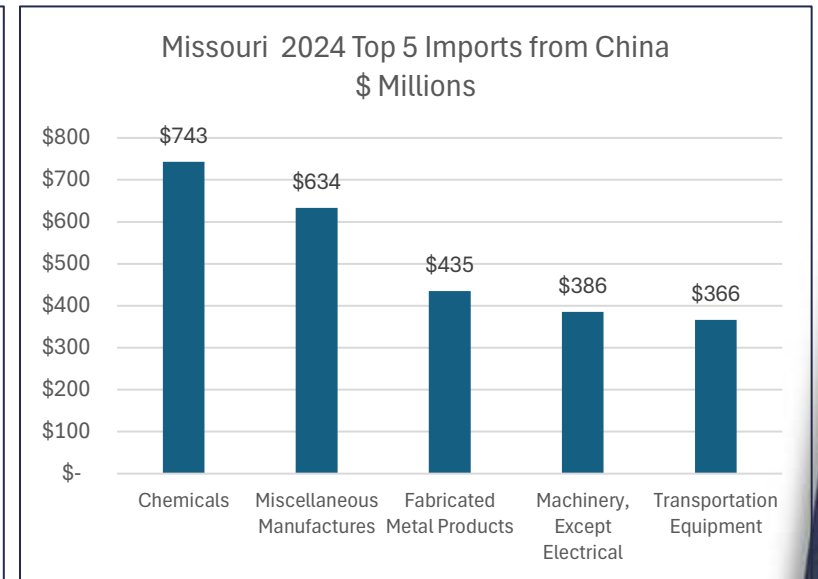
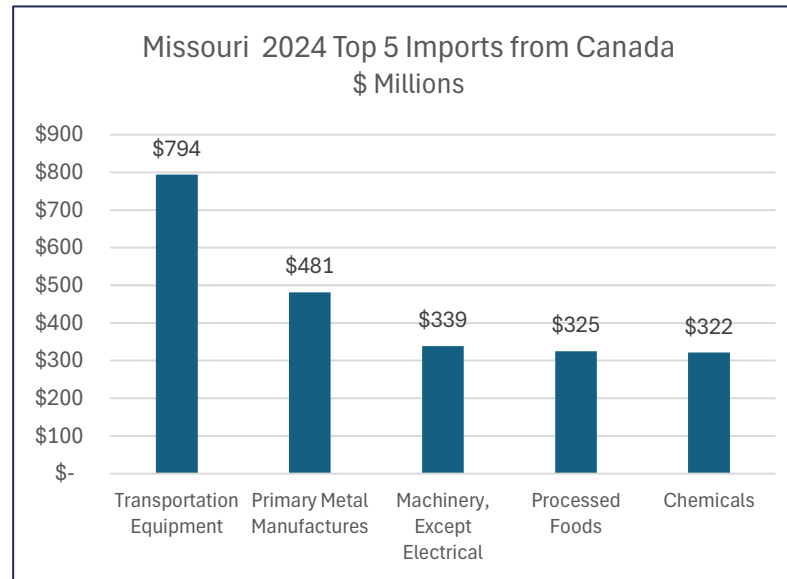
Missouri's International Trade:

Imports by Country

- Mexico, Canada and China alone accounted for over 50% of Missouri's imports in 2024.



Top Imported Items by Missouri's 3 Top Importing Countries

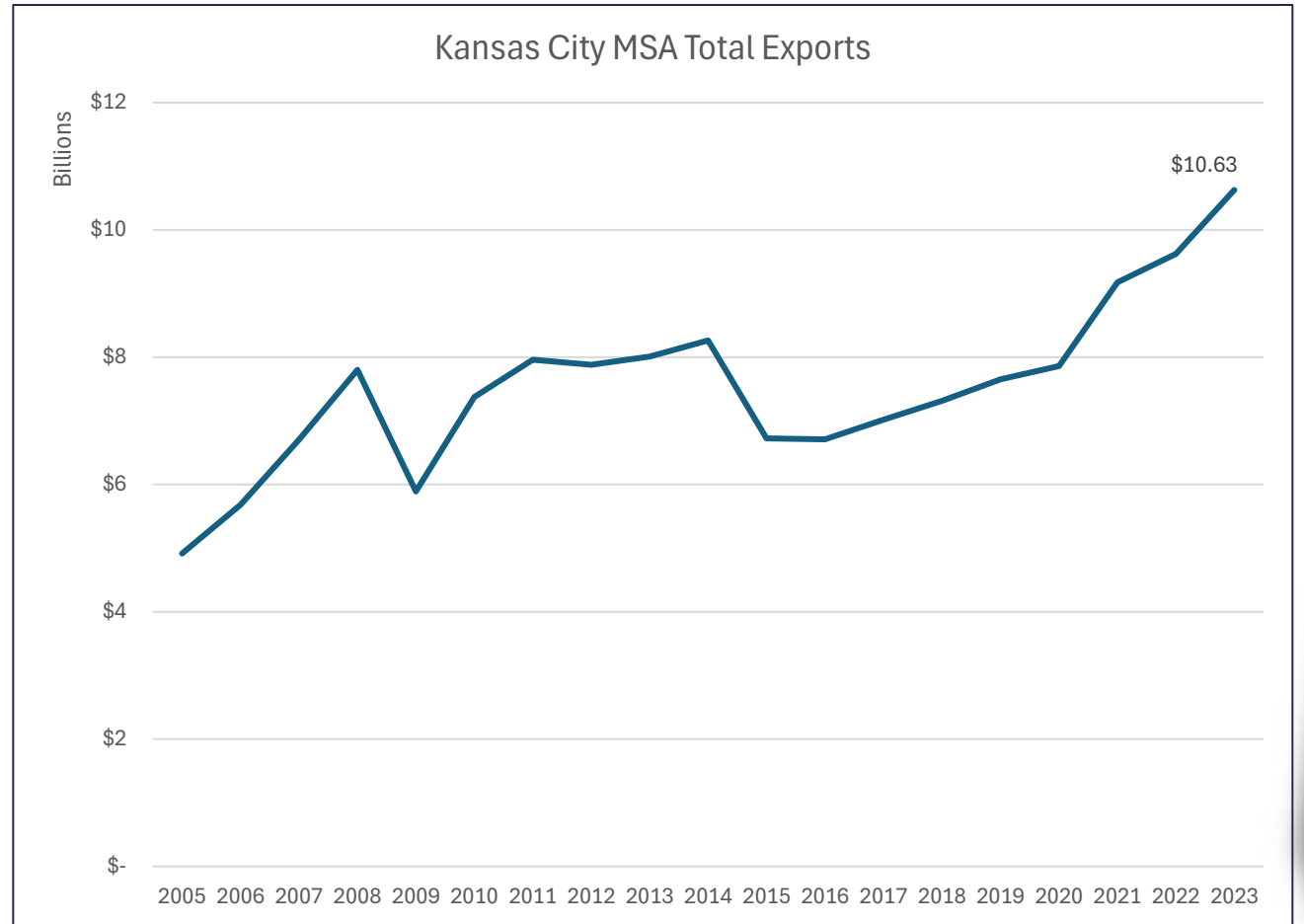


- Transportation equipment (again, this includes parts used in assembly) is a top 5 imported item from Missouri's top 3 importing partners.
- Items like fabricated metal products and primary metal are often inputs used in manufacturing. Tariffs on these goods could raise costs even if the final manufacturer is in the U.S.



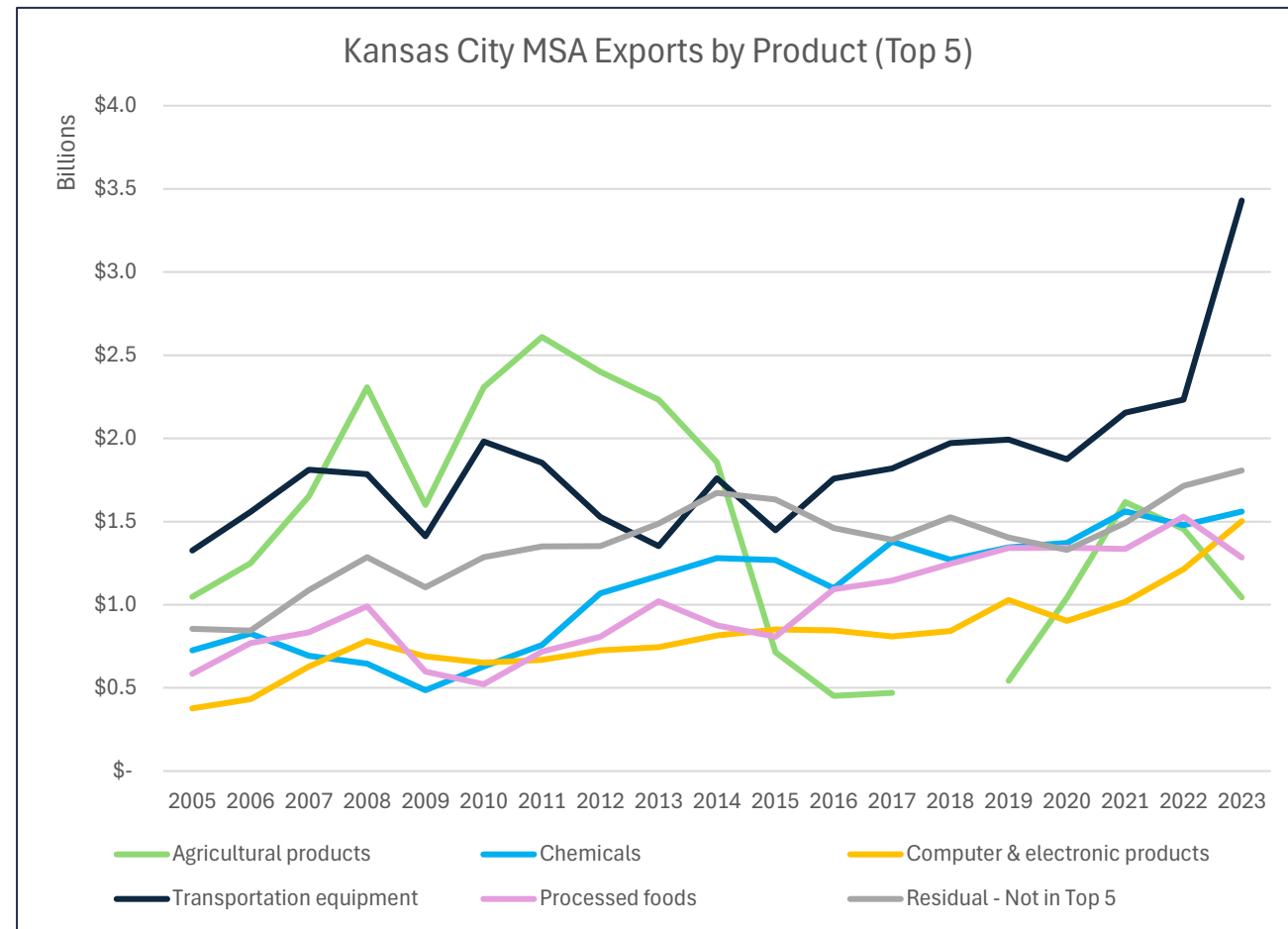
Kansas City MSA Exports Trend

- International exports from the Kansas City MSA reached \$10.6 billion in 2023.
- This is a 58% increase since 2016.



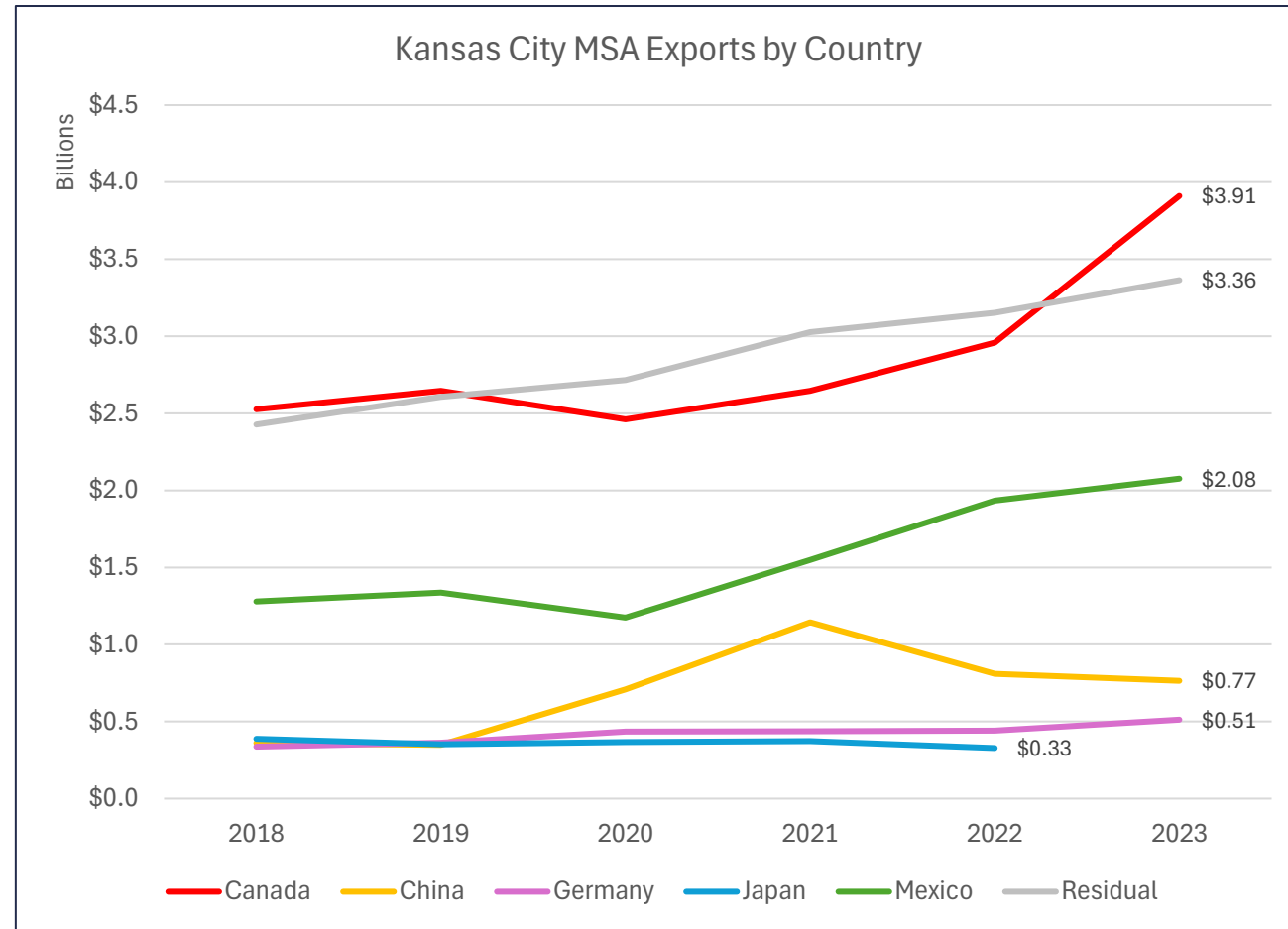
What Kansas City Exports

- Transportation equipment has been Kansas City's largest exporting category.
- In 2023, transportation equipment exports surged to nearly \$3.5 billion.



Where Kansas City Business Export To

- Canada is the largest destination for exported goods from the Kansas City MSA (\$3.9 billion in 2023).
- Mexico is second at just over \$2 billion.



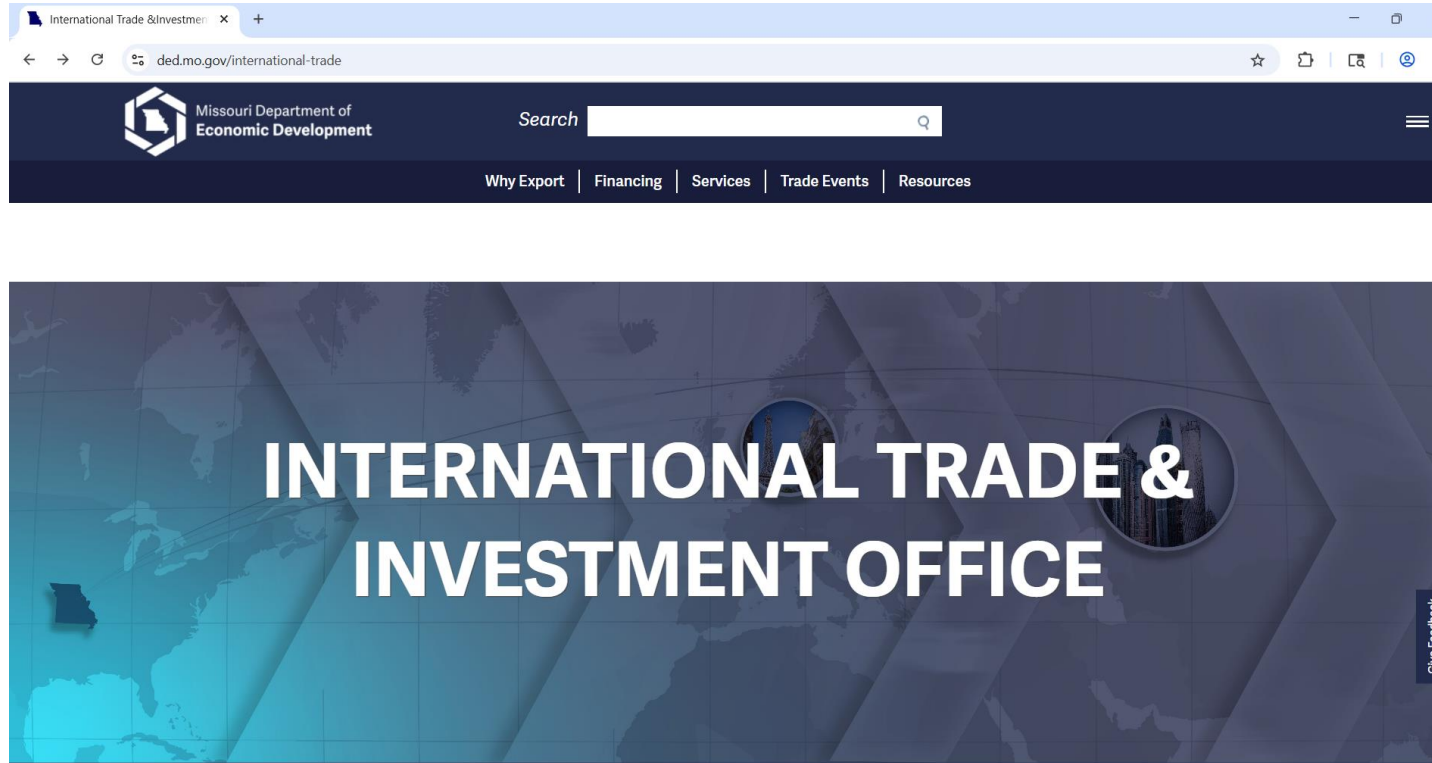
Key Takeaways

- ◈ At the state level, Missouri imported over \$24B in goods in 2024. These could be final, consumer goods, but could also be inputs for Missouri manufacturers.
- ◈ It is likely that these importing businesses are going to be impacted most.
- ◈ International trade (exports) is growing part of the Kansas City Area's economy.
- ◈ Transportation equipment, chemicals and computer/electronic products are our largest exported products.



Missouri's International Trade and Investment Office

<https://ded.mo.gov/international-trade>



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