

Inter-Departmental Communication

Date: April 28, 2022

To: Mayor Quinton Lucas, Chair: Transportation, Infrastructure & Operations Committee

From: Andrea Dorch; Director; Civil Rights & Equal Opportunity Department

Subject: Docket Memo #:220439

CONTRACTOR: Custom Lighting Services dba Black & McDonald
Address: 6001 E. Front St.
Kansas City, MO 64120
Contract #: 89007635 – City Wide LED Streetlight
Conversion & Streetlight Maintenance Program
Contract Amount: \$39,904,011.77*
MBE Goal: 15%
WBE Goal: 15%
Total MBE Achieved: 15%
Total WBE Achieved: 15%

MBE SUBCONTRACTORS:

Name: Whatever It Takes Electrical Contractors, LLC
Address: 9709 E. 56th St.
Raytown, MO 64133
Scope of Work: Electrical- Streetlight Conversion / Maintenance
Dollar Amount: \$1,508,392.25
Ownership: Rolls, John
Structure: African-American Male Code 15

MBE SUBCONTRACTORS:

Name: Gil's Sales Co., Inc. dba GSC Lighting & Supply
Address: 16506 Cornerstone Dr.
Belton, Mo 64012
Scope of Work: Lighting & Electrical Materials Supplier
Dollar Amount: \$4,534,572.76 (\$7,557,621.27 X 60%)**
Ownership: Pena-Roberts, Anna
Structure: Hispanic-American Female Code 20

Page 2- 89007635- City Wide LED Streetlight Conversion & Streetlight Maintenance Program

WBE SUBCONTRACTORS:

Name: Kansas City Electrical Supply Co.***
Address:

Scope of Work: Lighting & Electrical Materials Supplier
Dollar Amount: \$3,906,000 (\$6,510,000 X 60%)**
Ownership: Crain, Kaylin
Structure: Caucasian Female Code 13

WBE SUBCONTRACTORS:

Name: Nighthawk, LLC
Address: 9410 Lee Blvd.
Leawood, KS 66206
Scope of Work: Night Patrol for Streetlights
Dollar Amount: \$321,342
Ownership: Wilkerson, Joane
Structure: Caucasian Female Code 27

WBE SUBCONTRACTORS:

Name: Max Electric, Inc.
Address: 705 Blue Ridge EXT
Grandview, MO 64030
Scope of Work: Electrical- Streetlight Conversion / Maintenance
Dollar Amount: \$1,650,000
Ownership: Baslock, Rita
Structure: Caucasian Female Code 27

WBE SUBCONTRACTORS:

Name: Rising Construction Services, Inc.
Address: 1206 NW Baytree Dr.
Grain Valley, MO 64029
Scope of Work: Traffic Control
Dollar Amount: \$244,832
Ownership: Rising, Kristen
Structure: Caucasian Female Code 27

Comments:

*Note: Contract amount listed is for the first three (3) years of the contract while the Streetlight Conversion is being done. The goals will be re-evaluated for the following seven (7) years for the Streetlight Maintenance Program based on estimated maintenance costs.

Page 3: 89007635- City Wide LED Streetlight Conversion & Streetlight Maintenance Program

**Note: Materials Suppliers are credited at 60% of materials' cost.

***Note: Kansas City Electrical Supply Co. still exists as an entity and is still certified as a WBE. The company ordered the lighting materials prior to the sale of the company's assets and is still responsible for payment for the supplies to be provided.



MBE/WBE/DBE Contract Goals Request

Date: August 25, 2021
 To: Human Relations Department
 From: Tram Fenimore, Public Works Department

Project Number	Project Name	
89007635	CITYWIDE LED STREETLIGHT CONVERSION AND STREETLIGHT MAINTENANCE - RFP	
Contract ID Number	Estimated Cost: (Annual cost breakdown attached)	Solicitation Date:
	\$ 9,630,000.00	9/24/2021
Estimated Project Duration: 36 months conversion and ten year maintenance contract		

Note: Click the box to select

☒ FICB PREVAILING WAGE: ☒ YES ☐ NO			
Contract Category:	☒ Construction	☐ Design-Build	☐ Non-Municipal Agency
	☐ Design Professional	☐ Other Goods & Services	☐ Lease
	☐ Professional Services	☒ Facilities Maintenance/Repair	☐ Tenant (MBE/WBE)
	☐ Other (Enter Type):		☐ Concession
Type:	☒ Original ☐ Amendment No.		
Funding:	☒ City(MBE/WBE) ☐ Federal (DBE) ☐ State (DBE) ☐ Other: ☐ Grant#		
Construction Workforce Goals: Are the estimated construction labor hours greater than 800 and the estimated cost greater than \$300,000? If yes, complete "Required Crafts" Worksheet and include total number of hours in Description of Work.			
☒ Yes ☐ No			
☒ Estimated Cost Breakdown attached - Page 2 ☒ List of Required Crafts attached - Page 3			

Description of work:

Contractor shall supply and convert approximately 84,000 existing streetlights to LEDs with GPS data with options for a networked lighting management system. The conversion work involves removing the existing streetlights, installing new LEDs, and collecting GPS data coordinates and shall also include the on-going maintenance of all 98,000 streetlights. This is an annual contract with nine (9) renewals. Goals were previously approved (2/9/21) at 15% MBE/15% WBE for the City-Wide LED Conversion. Goals were previously approved (7/11/2019) at 15% MBE/10% WBE for the Streetlight & Traffic Signal Repair & Maintenance Services. We are combining these two previously approved requests into one contract with recommended 15% MBE/15% WBE only for the first 36 months of the contract. After 36 months, MBE and WBE goals will be revised annually with each contract renewal for ongoing maintenance.

cc: _____

FOR HUMAN RELATIONS DEPARTMENT USE ONLY:			
☐ No Goals are set for this Project; OR 15 15			
☒ The following Goals are approved for this Project _____ % MBE _____ % WBE OR _____ % DBE			
Human Relations Department		DocuSigned by: 	Date: 8/26/2021
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FOR FAIRNESS IN CONSTRUCTION BOARD USE ONLY²			
DocuSigned by: 		☒ Approved ☐ Disapproved ☐ N/A	9/20/2021
65CF5EA05C6A483...		Date: _____	
FOR GRANT AGENCY USE ONLY³			
		☐ Approved ☐ Disapproved ☐ N/A	Date: _____

¹ DBE Programs apply to specific federal or state grant requirements.

² For Projects subject to prevailing wage requirements only.

³ Federal and state grant agreements may require granting agency approval of contract goals.