



City of Kansas City, Missouri

Docket Memo

Ordinance/Resolution #: Ordinance 250950

Submitted Department/Preparer: Mayor/Council's Office

Revised 6/10/24

Docket memos are required on all ordinances initiated by a Department Director. More information can be found in [Administrative Regulation \(AR\) 4-1](#).

Executive Summary

Amending Committee Substitute for Ordinance No. 230582 by repealing and replacing Sections 1 (b) and (c) for purposes of aligning with the negotiated contract terms with the Convention and Visitors Bureau of Greater Kansas City, Inc. d/b/a Visit KC ("Visit KC").

Discussion

The City Council passed Committee Substitute for Ordinance No. 230582 (the "Ordinance") which authorized the City Manager to execute an agreement between the City and Visit KC which contract was effective on August 1, 2023. The City and Visit KC negotiated in good faith Sections 5 B (2) and (3) of the contract which were accurately reflected in the contract but not in Committee Substitute for Ordinance No. 230582 causing the City to underpay Visit KC by an estimated \$2.7 million due to the omission of the Hotel/Motel License Fee in Sections 1 (a) through (c) of the Ordinance. Section 5 C (3) of the contract with Visit KC provides that the City will deduct the Visit KC share of the convention center hotel tax redirection from the portion of the Hotel/Motel tax paid to Visit KC and this deduction has not been made due to administrative oversight resulting in an overpayment to Visit KC of nearly \$4.5 million.

The net impact of the City's underpayment and overpayment described herein is an estimated \$1.8 million owed to the City by Visit KC. Section 5 A (2) of the contract with Visit KC allows for the Director of Finance, in consultation with the Convention and Entertainment Facilities Director, to allow for repayment in full over a term not to exceed the remaining term of the contract including interest; and

The City Council desires to correct Committee Substitute for Ordinance No. 230582 so that the ordinance provisions and contract terms are in alignment.

Fiscal Impact

1. Is this legislation included in the adopted budget? ☐ Yes ☐ No
2. What is the funding source?
This ordinance does not appropriate funds
3. How does the legislation affect the current fiscal year?
Reconciles and rectifies overpayments and underpayments between City and Visit KC.
4. Does the legislation have a fiscal impact in future fiscal years? Please notate the difference between one-time and recurring costs.
This resolution does not appropriate any funds.
5. Does the legislation generate revenue, leverage outside funding, or deliver a return on investment?
This resolution does not appropriate any funds.

Office of Management and Budget Review

(OMB Staff will complete this section.)

1. This legislation is supported by the general fund. ☐ Yes ☒ No
2. This fund has a structural imbalance. ☐ Yes ☒ No
3. Account string has been verified/confirmed. ☐ Yes ☒ No

Additional Discussion (if needed)

This ordinance does not appropriate any funds.

Citywide Business Plan (CWBP) Impact

1. View the [Adopted 2025-2029 Citywide Business Plan](#)
2. Which CWBP goal is most impacted by this legislation?
Inclusive Growth and Development (Press tab after selecting.)
3. Which objectives are impacted by this legislation (select all that apply):
 - ☒ Align the City's economic development strategies with the objectives of the City Council to ensure attention on areas traditionally underserved by economic development and redevelopment efforts.
 - ☐ Ensure quality, lasting development of new growth.

- ☐ Increase and support local workforce development and minority, women, and locally owned businesses.
- ☐ Create a solutions-oriented culture to foster a more welcoming business environment.
- ☐ Leverage existing institutional assets to maintain and grow Kansas City's position as an economic hub in the Central United States.
- ☐

Prior Legislation

Ordinance No. 230582

Service Level Impacts

None

Other Impacts

1. What will be the potential health impacts to any affected groups?
none
2. How have those groups been engaged and involved in the development of this ordinance?
Unknown
3. How does this legislation contribute to a sustainable Kansas City?
yes
4. Does this legislation create or preserve new housing units?
No (Press tab after selecting)

Click or tap here to enter text.

Click or tap here to enter text.

5. Department staff certifies the submission of any application Affirmative Action Plans or Certificates of Compliance, Contractor Utilization Plans (CUPs), and Letters of Intent to Subcontract (LOIs) to CREO prior to, or simultaneously with, the legislation entry request in Legistar.

No - CREO's review is not applicable (Press tab after selecting)

Please provide reasoning why not:

Click or tap here to enter text.

6. Does this legislation seek to approve a contract resulting from an Invitation for Bid?

No(Press tab after selecting)

Click or tap here to enter text.

7. Does this legislation seek to approve a contract resulting from a Request for Proposal/Qualification (RFP/Q)?

No(Press tab after selecting)