GENERAL

Ordinance Fact Sheet

Brief Title Approval Deadline Reason

<u> 220414</u>

Ordinance Number

Authorizing Procurement Services to enter into a new contract for the ongoing Revenue Management System with Fast Enterprises.

Authorizing Procurement Services to enter into a new one year contract with nine annual renewal options for the ongoing Revenue Management System with Fast Enterprises.

Details

Reason For Legislation

Authorizing the Manager of Procurement Services to enter into EV2890, a one year contract with nine (9) annual renewal options; authorizing the Manager of Procurement Services to exercise any or all renewals without additional council approval;. The renewal years will be at an average 3.25% increase annually. A signed soliciation waiver is on file in Procurement Services.

The funding for this contract is budgeted in the Finance Department's budget.

Year 1, 1-May-2022: \$2,988,000

Year 2, 1-May-2023: \$3,083,540

Year 3, 1-May-2024: \$3,184,090

Year 4, 1-May-2025: \$3,289,660

Year 5, 1-May-2026: \$3,400,250

Year 6, 1-May-2027: \$3,515,850

Year 7, 1-May-2028: \$3,636,470

Year 8, 1-May-2029: \$3,762,110

Year 9, 1-May-2030: \$3,892,770

Year 10, 1-May-2031: \$4,028,450

Discussion

The City has an existing contract with FAST Enterprises for the Revenue System and Ongoing Maintenance. Through the City's Procurement Process, this Revenue Management System was awarded under Request for Proposal EV0835. That project was done in partnership with Information Technology Department. At the end of contract EV0835 in 2015, it was in the best interest of the City to continue the partnership with the FAST Enterprises. A solicitation waiver was written and approved for the current Revenue System, contract EV2116. The current contract is on its last renewal option. Now that the system is in place, a contract for ongoing software license and software maintenance, application support services, hardware maintenance and support, disaster recovery center a new contract must be put in place to maintain the current system. A new Solicitation Waiver is written to maintain the current supplier under this new contract. The software is proprietary to the supplier and the licensing and the maintenance and application support services are required to be performed by the prime.

Positions/Recommendations

| Sponsor | General Services Department |
|--|--|
| Programs, Departments, or Groups Affected | Finance Department |
| Applicants / Proponents | Applicant General Services Department City Department Finanace Department Other |
| Opponents | Groups or Individuals None Known Basis of opposition |
| Staff Recommendation | X For Against Reason Against |
| Board or Commission Recommendation | By For Against No action taken For, with revisions or conditions (see details column for conditions) |
| Council Committee Actions | Do pass Do pass (as amended) Committee Sub. Without Recommendation |

| | Do not pass (Continued on reverse | side) |
|--|-----------------------------------|-------|

| Details | Policy/Program Impact | | |
|---|---|--------------------|--|
| M/WBE: At the time of signing contract EV2116, it was deemed in the City's best interest to have M/WBE goals of 5% WBE. The software is proprietary to the supplier and the licensing and some of the maintenance and application support services are required to be performed by the prime. At the time, some of the support can be performed by a subcontractor as it was under the purchase and implementation contract. Currently, the software is SAAS and hosted by FAST. The system work is no longer completed in the City offices and support services for the sub | Policy or Program Change Operational Impact Assessment | X No ☐ Yes | |
| are no longer available. Procurement submitted a goals waiver and CREO approved the waiver. | Finances | | |
| CALO approved the waiver. | Cost & Revenue Projections Including Indirect Costs Financial Impact | | |
| | Fund Source (s) and Appropriation Account Codes | 1000-121201-616200 | |
| | | | |
| | Is this Ordinance or Resolution Good for the Children? | Yes. | |

Applicable Dates:

Fact Sheet Prepared by: Name: Cory Burress Title: Senior Procurement Officer Date: 1/26/2022

Reviewed by:

Keely Golden Procurement Manage 1/28/2022

Reference Numbers: EV2890