

GENERAL
Ordinance Fact Sheet

220414

Ordinance Number

Brief Title	Approval Deadline	Reason
Authorizing Procurement Services to enter into a new contract for the ongoing Revenue Management System with Fast Enterprises.		Authorizing Procurement Services to enter into a new one year contract with nine annual renewal options for the ongoing Revenue Management System with Fast Enterprises.

Details	Positions/Recommendations														
Reason For Legislation Authorizing the Manager of Procurement Services to enter into EV2890, a one year contract with nine (9) annual renewal options; authorizing the Manager of Procurement Services to exercise any or all renewals without additional council approval;. The renewal years will be at an average 3.25% increase annually. A signed solicitation waiver is on file in Procurement Services. The funding for this contract is budgeted in the Finance Department's budget. Year 1, 1-May-2022: \$2,988,000 Year 2, 1-May-2023: \$3,083,540 Year 3, 1-May-2024: \$3,184,090 Year 4, 1-May-2025: \$3,289,660 Year 5, 1-May-2026: \$3,400,250 Year 6, 1-May-2027: \$3,515,850 Year 7, 1-May-2028: \$3,636,470 Year 8, 1-May-2029: \$3,762,110 Year 9, 1-May-2030: \$3,892,770 Year 10, 1-May-2031: \$4,028,450	<table><tr><td>Sponsor</td><td>General Services Department</td></tr><tr><td>Programs, Departments, or Groups Affected</td><td>Finance Department</td></tr><tr><td>Applicants / Proponents</td><td>Applicant General Services Department City Department Finance Department Other</td></tr><tr><td>Opponents</td><td>Groups or Individuals None Known Basis of opposition</td></tr><tr><td>Staff Recommendation</td><td>☒ For ☐ Against Reason Against</td></tr><tr><td>Board or Commission Recommendation</td><td>By ☐ For ☐ Against ☐ No action taken ☐ For, with revisions or conditions (see details column for conditions)</td></tr><tr><td>Council Committee Actions</td><td>☐ Do pass ☐ Do pass (as amended) ☐ Committee Sub. ☐ Without Recommendation</td></tr></table>	Sponsor	General Services Department	Programs, Departments, or Groups Affected	Finance Department	Applicants / Proponents	Applicant General Services Department City Department Finance Department Other	Opponents	Groups or Individuals None Known Basis of opposition	Staff Recommendation	☒ For ☐ Against Reason Against	Board or Commission Recommendation	By ☐ For ☐ Against ☐ No action taken ☐ For, with revisions or conditions (see details column for conditions)	Council Committee Actions	☐ Do pass ☐ Do pass (as amended) ☐ Committee Sub. ☐ Without Recommendation
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Discussion The City has an existing contract with FAST Enterprises for the Revenue System and Ongoing Maintenance. Through the City's Procurement Process, this Revenue Management System was awarded under Request for Proposal EV0835. That project was done in partnership with Information Technology Department. At the end of contract EV0835 in 2015, it was in the best interest of the City to continue the partnership with the FAST Enterprises. A solicitation waiver was written and approved for the current Revenue System, contract EV2116. The current contract is on its last renewal option. Now that the system is in place, a contract for ongoing software license and software maintenance, application support services, hardware maintenance and support, disaster recovery center a new contract must be put in place to maintain the current system. A new Solicitation Waiver is written to maintain the current supplier under this new contract. The software is proprietary to the supplier and the licensing and the maintenance and application support services are required to be performed by the prime.															

		☐ Hold
		☐ Do not pass

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Details

M/WBE: At the time of signing contract EV2116, it was deemed in the City's best interest to have M/WBE goals of 5% WBE. The software is proprietary to the supplier and the licensing and some of the maintenance and application support services are required to be performed by the prime. At the time, some of the support can be performed by a subcontractor as it was under the purchase and implementation contract.

Currently, the software is SAAS and hosted by FAST. The system work is no longer completed in the City offices and support services for the sub are no longer available. Procurement submitted a goals waiver and CREO approved the waiver.

Policy/Program Impact

Policy or Program Change	☒ No ☐ Yes
Operational Impact Assessment	

Finances

Cost & Revenue Projections -- Including Indirect Costs	
Financial Impact	
Fund Source (s) and Appropriation Account Codes	1000-121201-616200
Is this Ordinance or Resolution Good for the Children?	Yes.

Applicable Dates:**Fact Sheet Prepared by:**

Name: Cory Burress

Date: 1/26/2022

Title: Senior Procurement Officer

Reviewed by:

Keely Golden Procurement Manage 1/28/2022

Reference Numbers: EV2890