

GENERAL

Ordinance Fact Sheet

Brief Title:

Approval
Deadline

Reason:

Temporary Utilities Services Concession Agreement at the Convention and Entertainment Facilities

These services are to provide communication and utility services at the Convention and Entertainment Facilities.

Details

Reason for Legislation

Authorizing the Director of Convention and Entertainment Facilities to enter a one (1) year Temporary Utilities Services Agreement with up to five (5) additional one (1) year renewable periods at the City’s option with Smart City of Kansas City, LLC to provide communication and utility services at the Convention and Entertainment Facilities.

Discussion *(including relationship to other Council actions)*

The Procurement Services Division of the General Services Department issued an Invitation to Bid for these services on April 14, 2021. The Bids were due on May 18, 2021, and there were two (2) respondents, Green Wave Technology and Smart City of Kansas City, LLC. Smart City of Kansas City, LLC provided the best overall proposal. Listed below are the responses to the Bid from both companies:

<u>Green Wave Technology</u>	<u>Smart City of K.C., LLC</u>
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<u>Commission Rate as a Percentage of Gross Receipts without deduction</u>	<u>Commission Rate as a Percentage of Gross Receipts without deduction</u>
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45.1%	46%
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HRD approved the following goals for this project:

MBE 10%:
(Alpha Energy & Electric - 10%)

WBE 15.6%:
(KC Elec. Supply Co.- 10.6%)
(CJ Industries – 5%)

Positions/Recommendations

<p>Sponsor</p> <p>Programs, Departments, or Groups Affected</p> <p>Applicants / Proponents</p> <p>Opponents</p> <p>Staff Recommendation</p> <p>Board or Commission Recommendation</p> <p>Council Committee Action</p>	<p>Department of Convention & Entertainment Facilities</p> <p>Applicant City Department</p> <p>Other Groups or Individuals</p> <p>Basis of opposition</p> <p><input type="checkbox"/> For <input type="checkbox"/> Against</p> <p>Reason Against</p> <p>By</p> <p><input type="checkbox"/> For <input type="checkbox"/> Against <input type="checkbox"/> No action taken</p> <p><input type="checkbox"/> For, with revisions or conditions (see details column for conditions)</p> <p><input type="checkbox"/> Do pass <input type="checkbox"/> Do pass (as amended) <input type="checkbox"/> Committee Sub. <input type="checkbox"/> Without Recommendation <input type="checkbox"/> Hold <input type="checkbox"/> Do not pass</p>
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Details

Policy/Program Impact	
Policy or Program Change	<input type="checkbox"/> No <input type="checkbox"/> Yes
Operational Impact Assessment	
Finances	
Costs & Revenue Projections - Including Indirect Costs	
Financial Impact	
Fund Source(s) and Appropriation Account Codes	
Is this Ordinance or Resolution Good for the Children	Yes. Providing Utility Concessions services to the facilities is very important to revenue generation.

Applicable Dates: 6/9/2021

Prepared by: Mark Cunningham, Accounting Manager

Reviewed by: Earnest Rouse, Interim Executive Director

Reference Numbers