



**KC WATER  
ENGINEERING**

**DATE:** March 22, 2022  
**TO:** D. Matt Bond, P.E., Deputy Director  
Wes Minder, Director

**FROM:** Terry D. Thomas, Sr. Assoc. DBIA - Project Manager

**SUBJECT:** **Bid Recommendation: Citywide Automated Metering Infrastructure 2**  
Kansas City, Missouri  
CCN-9718, PN-80002377

Bids for the above referenced project were received and opened on March 8, 2022. Three (3) bidders responded. The lowest and best bid was submitted by Haines & Associates Construction Company, Inc. in the amount of \$673,000.00 Form 00412 Unit Prices Amount.

BIDDER	TOTAL AMOUNT OF BID
Haines & Associates Construction Company, Inc.	\$673,000.00
SHE DIGS IT LLC	\$863,450.00
Leath & Sons, Inc.	\$1,246,955.00
Engineer's Opinion Of Probable Construction Cost	\$1,847,450.00

This Project is in the fiscal year 2023 budget and is to be funded from the following Accounts:

No. 23-8010-807709-B-611060-80002377	\$3,000,000.00
CIP Budget Amount	\$3,000,000.00

**Project Description:** This project includes the repair and replacement of automated meter readers (AMRs) in the distribution system, in support of Meter Field Services, as needed, City-wide in Kansas City, Missouri. It may also include repairs to curb stops, service lines, and other appurtenances. The contract will include the option of two (2) successive renewals.

**MBE/WBE Participation**

The Fairness in Construction Board (FICB) set the MBE/WBE goals for this project at 12% MBE and 12% WBE business participation. Haines & Associates submitted their Contractor Utilization Plan with 12% MBE and 12% WBE business participation. Haines & Associates has had two written violations of the City's MBE/WBE program. One of the violations incurred fines that have been paid, while the other was assessed liquidated damages, and was successfully appealed.

**Experience Reference Form**

The project manager reviewed the Bid Form and Haines & Associates prices are lower than the Engineer's Opinion of Probable Construction Cost and are acceptable. Haines & Associates submitted the required Evidence of Competency and Experience Reference Form/Summary for similar projects. All projects were completed within the last 5 years.

**Financial Statement**

A review of Haines & Associates financial standing using the Dun & Bradstreet (D&B) ratings was performed. The review indicated that Haines & Associates has a credit rating of "1R3". The "1R" indicates that Haines & Associates has 10 or more employees. The "3" indicates that the company has an overall "fair" credit appraisal.

**Claims and Lawsuits**

Haines & Associates has no open suits involving the company. There are no liens or other judgments against the company.

**OSHA Safety Record and Experience Modification Ratio**

Haines & Associates has no OSHA violations that resulted in fines. Haines & Associates also submitted an Experience Modification Ratio (EMR) of 0.79, indicating a below average industry safety rating.





**List of Subcontractors and Suppliers**

Haines & Associates submitted an acceptable List of Subcontractors to be used on this project and it is included in the Bid Packet.

**Summary**

I recommend the City move forward and contract with Haines & Associates Construction Company, Inc. for a Unit Price Bid of **\$673,000.00**, with a maximum expenditure of **\$3,000,000.00**.

Attached Document(s): (1) Dun & Bradstreet Summary  
(1) Bid Tabulation Form  
(1) MBE/WBE Goals Request

Approved:	<small>DocuSigned by:</small>  Melanie Jellott, P.E., Water Distribution Manager KC Water	3/22/2022
		Date
Approved:	<small>DocuSigned by:</small>  Jeff Martin 756D1017BA554BC...	3/23/2022
	Jeff Martin, P.E., Chief Engineering Officer KC Water	Date
Approved:	<small>DocuSigned by:</small>  D Matt Bond 44458FCE836C4D6...	3/24/2022
	D. Matt Bond, P.E., Deputy Director KC Water	Date
Approved:	<small>DocuSigned by:</small>  Wes Minder 50CCF2C28AE1472...	Date
	Wes Minder, Director KC Water	Date

Cc: Leona Walton, Contract Administrator  
Contract File #9718

**BID OPENING SUMMARY**

**Project No. 80002377-9718 City Wide Automated Metering Infrastructure 2**

**3/8/2022**

**TIME 2:00PM**

**TOTAL # OF ADDENDA - 4**

<b>BIDDER</b>	<b>TOTAL BASE BID</b>
/ <b>Haines &amp; Associates Construction Co. Inc.</b>	<b>\$673,000.00</b>
/ <b>Shedigs It, LLC</b>	<b>\$863,450.00</b>
/ <b>Leath &amp; Sons, Inc.</b>	<b>\$1,246,955.00</b>
/ <b>Engineer Estimate</b>	<b>\$1,847,450.00</b>