

GENERAL SERVICES

Ordinance Fact Sheet

170993

Ordinance Number

Brief Title	Approval Deadline	Reason
<p>Authorizing the Manager of Procurement Services to execute a contract on the behalf of the City and U.S. Communities with Graybar Electric Company, Inc. to provide Electrical, Lighting, Data Communications and Security Products and Related Products, Services and Solutions.</p>		<p>To execute a contract on the behalf of the City and U.S. Communities with Graybar Electric Company, Inc. to provide Electrical, Lighting, Data Communications and Security Products and Related Products, Services and Solutions for all City Departments and the 55,000 public agencies that utilize the U.S. Communities national cooperative program.</p>

Details	Positions/Recommendations														
<p>Reason for Legislation</p> <p>Authorizing the Manager of Procurement Services to execute Contract EV2370 on the behalf of the City and U.S. Communities with Graybar Electric Company, Inc. to provide Electrical, Lighting, Data Communications and Security Products and Related Products, Services and Solutions for all City Departments and the 55,000 public agencies utilizing the U.S. Communities</p> <p>Authorizing the Manager of Procurement Services to execute Contract EV2370 on the behalf of the City and U.S. Communities with Graybar Electric Company, Inc. to provide Electrical, Lighting, Data Communications and Security Products and Related Products, Services and Solutions for all City Departments and the 55,000 public agencies utilizing the U.S. Communities national cooperative program for a period of five (5) years; and authorizing the Manager of Procurement Services to amend the contract and to exercise the City's renewal options for up to three (3) additional two (2) year terms.</p> <p>Project Justification This was a national solicitation in which the City was the Lead Public Agency in its role as a member of the U.S. Communities Advisory Board. This will provide the lowest government pricing for public agencies across the country to purchase the above-referenced items.</p> <p>Solicitation This project followed the City's formal solicitation process and was published on RFP365 as well as posted on the City's website and DemandStar. 226 notifications were made regarding this RFP, while 72 accessed the information. Three proposals were received: Graybar Electric Company, Inc., High Biometrics and supplyFORCE. A five-person committee comprised of City employees from General Services and Public Works, along with representatives from Maricopa County, AZ, North Carolina State University and Fairfax County, VA evaluated and scored the proposals and recommended award be made to Graybar Electric Company, Inc.</p> <p>RFP Publication Date 09/06/2017</p> <p>Proposal Due Date 10/06/2017</p>	<table border="1"> <tr> <td data-bbox="781 535 998 604">Sponsor</td> <td data-bbox="998 535 1497 604">General Services Department</td> </tr> <tr> <td data-bbox="781 604 998 745">Programs, Departments, or Groups Affected</td> <td data-bbox="998 604 1497 745">All City Departments</td> </tr> <tr> <td data-bbox="781 745 998 982">Applicants / Proponents</td> <td data-bbox="998 745 1497 982"> <p>Applicant</p> <p>City Department General Services Department</p> <p>Other</p> </td> </tr> <tr> <td data-bbox="781 982 998 1165">Opponents</td> <td data-bbox="998 982 1497 1165"> <p>Groups or Individuals None known</p> <p>Basis of opposition None known</p> </td> </tr> <tr> <td data-bbox="781 1165 998 1360">Staff Recommendation</td> <td data-bbox="998 1165 1497 1360"> <p><input checked="" type="checkbox"/> For</p> <p><input type="checkbox"/> Against</p> <p>Reason Against</p> </td> </tr> <tr> <td data-bbox="781 1360 998 1558">Board or Commission Recommendation</td> <td data-bbox="998 1360 1497 1558"> <p>By</p> <p><input type="checkbox"/> For <input type="checkbox"/> Against <input type="checkbox"/> No action taken</p> <p><input type="checkbox"/> For, with revisions or conditions (see details column for conditions)</p> </td> </tr> <tr> <td data-bbox="781 1558 998 1896">Council Committee Actions</td> <td data-bbox="998 1558 1497 1896"> <p><input type="checkbox"/> Do pass</p> <p><input type="checkbox"/> Do pass (as amended)</p> <p><input type="checkbox"/> Committee Sub.</p> <p><input type="checkbox"/> Without Recommendation</p> <p><input type="checkbox"/> Hold</p> <p><input type="checkbox"/> Do not pass</p> </td> </tr> </table>	Sponsor	General Services Department	Programs, Departments, or Groups Affected	All City Departments	Applicants / Proponents	<p>Applicant</p> <p>City Department General Services Department</p> <p>Other</p>	Opponents	<p>Groups or Individuals None known</p> <p>Basis of opposition None known</p>	Staff Recommendation	<p><input checked="" type="checkbox"/> For</p> <p><input type="checkbox"/> Against</p> <p>Reason Against</p>	Board or Commission Recommendation	<p>By</p> <p><input type="checkbox"/> For <input type="checkbox"/> Against <input type="checkbox"/> No action taken</p> <p><input type="checkbox"/> For, with revisions or conditions (see details column for conditions)</p>	Council Committee Actions	<p><input type="checkbox"/> Do pass</p> <p><input type="checkbox"/> Do pass (as amended)</p> <p><input type="checkbox"/> Committee Sub.</p> <p><input type="checkbox"/> Without Recommendation</p> <p><input type="checkbox"/> Hold</p> <p><input type="checkbox"/> Do not pass</p>
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Human Relations Approval

Solicitation information was submitted to the Human Relations Department for review and determination. Due to the unique nature of this national contract and its offerings, the supplier will provide the same discounted contract pricing to all City-certified MBE, WBE, SLBE firms when submitting bids or proposals on City or other public agency projects. Please refer to Docket Memo.

How will this contribute to a sustainable Kansas City?

Graybar is committed to environmental sustainability and is a member of the U.S. Green Building Council and ENERGY STAR. Graybar continuously looks for products and services that support customers' green and sustainability initiatives, including those that reduce energy usage, emissions and waste, while also providing those products and services that will support future efforts to reduced hazardous substances, provide alternative sources of energy and implement processes that increase use of eco-friendlier electronic business documents, reducing the need for paper.

Graybar has implemented facility improvements that reduced overall energy consumption, reduced vehicle emissions, and implemented local initiatives focused on recycling and waste management.

Is it good for the children?

Yes

Policy/Program Impact

Policy or Program Change	<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes
Operational Impact Assessment	

Financials

Cost & Revenue Projections -- Including Indirect Costs	
Financial Impact	
Identified Source (s) Appropriation Account Codes	

City's estimated annual usage of this contract is \$500,000..

Funding will come from previously appropriated funds in the FY2017-2018 Adopted Budget for such purpose. No new appropriations are required. Due to the fact this is a term-supply contract, the annual spend will vary from year-to-year based on City needs and annual appropriations through the normal budget process.