

# CONTRACT

## Ordinance Fact Sheet

### Brief Title

General Services Contract with CityServiceValcon, LLC to provide 100 Low Lead Aviation Fuel to Charles B. Wheeler Airport

### Approval Deadline

Routine

### Ordinance Number

### Reason

To authorize the execution of General Services Contract with CityServiceValcon, LLC.

### Details

#### Reason for Contract

To authorize the execution of a General Services Contract with CityServiceValcon, LLC to provide 100 Low Lead Aviation Fuel to Charles B. Wheeler Airport.

#### Project Description

An RFP for a Fuel Provider was issued and published on the City’s website. One proposal, by CityServiceValcon, LLC, a Phillips 66 provider, was received. This ordinance will authorize the execution of a General Services Contract with CityServiceValcon, LLC to provide Phillips branded 100 Low Lead Aviation Fuel on an as-needed basis. The Aviation Department owns 96 General Aviation Hangars at Charles B. Wheeler Downtown Airport and provides a self-fueling station for General Aviation aircraft.

#### Term

This will be a four-year agreement commencing November 1, 2019, with three one-year renewals.

#### Financials

Using current annual figures of 120,000 gallons in sales at Charles B. Wheeler Downtown Airport, the City will budget \$500,000 in Contract Year One to purchase 100 Low Lead Aviation Fuel.

#### How will this contribute to a sustainable Kansas City?

This agreement supports our goal to maximize the community’s return on investment by serving as a catalyst for economic development.

### Roles & Responsibilities

Sponsor	Aviation Department
Departments or Programs Affected	Aviation Department
Recommended Awardee	CityServiceValcon, LLC
Compliance Certification Obtained?	<input type="checkbox"/> No <input checked="" type="checkbox"/> Yes
Opponents	Groups or Individuals None Known Reason for Opposition
Responsibilities	
	Design Engineering
	Inspections
	Construction or Project Management
	Service Monitoring

### Policy / Program Impact

Policy or Program Emphasis Change	<input checked="" type="checkbox"/> No <input type="checkbox"/> Yes
Operational Impact Assessment	

**Details****Human Relations Approval**

CityService Valcon, LLC is an approved Vendor with the City of Kansas City, Missouri, No. 0000070971,

**Finances**

City's Estimate of Cost	\$ _____
Bid or Proposal Data	Lowest Contract Cost Submitted \$ _____
	No. of Proposals Considered _____
	Reason for rejecting lowest contract cost submitted.
	_____
	_____
	Other Bidders or Contractors Considered
	Contract Costs Submitted
	_____ \$ _____
	_____ \$ _____
	_____ \$ _____
_____ \$ _____	
_____ \$ _____	
_____ \$ _____	
_____ \$ _____	
_____ \$ _____	
Fund Sources and Appropriation Account Codes For This Contract	20-8300 KCI Airports Fund 15-8300-622100-C \$500,000
Source of Future Operating Funds	
Maximum Amount of Proposed Contract	Not To Exceed \$3,500,000 \$ _____
Amount of Contingency	\$ _____
Engineering & Administration	\$ _____
Estimated Annual Revenue \$ _____	
<b>Council Committee Actions</b>	
<input type="checkbox"/> Do Pass	<input type="checkbox"/> Hold
<input type="checkbox"/> Do Pass (as amended)	<input type="checkbox"/> Without Recommendation
<input type="checkbox"/> Committee Substitute	<input type="checkbox"/> Do Not Pass

**Fact Sheet Prepared by:** **Date: 11/01/19**

Bolivar Bello Jr.  
Senior Properties Specialist  
Commercial Development Division

**Reviewed by:** **Date: 11/01/19**

David Graham Long, AAE  
Deputy Director  
Commercial Development Division