

Inter-Departmental Communication

Date: April 28, 2022

To: Mayor Quinton Lucas, Chair: Transportation, Infrastructure & Operations Committee

From: Andrea Dorch; Director; Civil Rights & Equal Opportunity Department

Subject: Docket Memo #:220439

CONTRACTOR: Custom Lighting Services dba Black & McDonald
 Address: 6001 E. Front St.
 Kansas City, MO 64120
 Contract # 89007635 – City Wide LED Streetlight
 Conversion & Streetlight Maintenance Program
 Contract Amount: \$39,904,011.77*
 MBE Goal 15%
 WBE Goal: 15%
 Total MBE Achieved: 15%
 Total WBE Achieved: 15%

MBE SUBCONTRACTORS:
 Name: Whatever It Takes Electrical Contractors, LLC
 Address: 9709 E. 56th St.
 Raytown, MO 64133
 Scope of Work: Electrical- Streetlight Conversion / Maintenance
 Dollar Amount: \$1,508,392.25
 Ownership: Rolls, John
 Structure: African-American Male Code 15

MBE SUBCONTRACTORS:
 Name: Gil's Sales Co., Inc. dba GSC Lighting & Supply
 Address: 16506 Cornerstone Dr.
 Belton, Mo 64012
 Scope of Work: Lighting & Electrical Materials Supplier
 Dollar Amount: \$4,534,572.76 (\$7,557,621.27 X 60%)**
 Ownership: Pena-Roberts, Anna
 Structure: Hispanic-American Female Code 20

WBE SUBCONTRACTORS:

Name: Kansas City Electrical Supply Co.***
Address:

Scope of Work: Lighting & Electrical Materials Supplier
Dollar Amount: \$3,906,000 (\$6,510,000 X 60%)**
Ownership: Crain, Kaylin
Structure: Caucasian Female Code 13

WBE SUBCONTRACTORS:

Name: Nighthawk, LLC
Address: 9410 Lee Blvd.
Leawood, KS 66206

Scope of Work: Night Patrol for Streetlights
Dollar Amount: \$321,342
Ownership: Wilkerson, Joane
Structure: Caucasian Female Code 27

WBE SUBCONTRACTORS:

Name: Max Electric, Inc.
Address: 705 Blue Ridge EXT
Grandview, MO 64030

Scope of Work: Electrical- Streetlight Conversion / Maintenance
Dollar Amount: \$1,650,000
Ownership: Baslock, Rita
Structure: Caucasian Female Code 27

WBE SUBCONTRACTORS:

Name: Rising Construction Services, Inc.
Address: 1206 NW Baytree Dr.
Grain Valley, MO 64029

Scope of Work: Traffic Control
Dollar Amount: \$244,832
Ownership: Rising, Kristen
Structure: Caucasian Female Code 27

Comments:

*Note: Contract amount listed is for the first three (3) years of the contract while the Streetlight Conversion is being done. The goals will be re-evaluated for the following seven (7) years for the Streetlight Maintenance Program based on estimated maintenance costs.

Page 3: 89007635- City Wide LED Streetlight Conversion & Streetlight Maintenance Program

**Note: Materials Suppliers are credited at 60% of materials' cost.

***Note: Kansas City Electrical Supply Co. still exists as an entity and is still certified as a WBE. The company ordered the lighting materials prior to the sale of the company's assets and is still responsible for payment for the supplies to be provided.



MBE/WBE/DBE Contract Goals Request

Date: August 25, 2021
 To: Human Relations Department
 From: Tram Fenimore, Public Works Department

Project Number	Project Name	
89007635	CITYWIDE LED STREETLIGHT CONVERSION AND STREETLIGHT MAINTENANCE - RFP	
Contract ID Number	Estimated Cost: (Annual cost breakdown attached)	Solicitation Date:
	\$ 9,630,000.00	9/24/2021
Estimated Project Duration: 36 months conversion and ten year maintenance contract		

Note: Click the box to select

→ FICB PREVAILING WAGE:			
		<input checked="" type="checkbox"/> YES	<input type="checkbox"/> NO
Contract Category:	<input checked="" type="checkbox"/> Construction	<input type="checkbox"/> Design-Build	<input type="checkbox"/> Non-Municipal Agency
	<input type="checkbox"/> Design Professional	<input type="checkbox"/> Other Goods & Services	<input type="checkbox"/> Lease
	<input type="checkbox"/> Professional Services	<input checked="" type="checkbox"/> Facilities Maintenance/Repair	<input type="checkbox"/> Tenant (MBE/WBE)
	<input type="checkbox"/> Other (Enter Type):		<input type="checkbox"/> Concession
Type:	<input checked="" type="checkbox"/> Original	<input type="checkbox"/> Amendment No.	
Funding:	<input checked="" type="checkbox"/> City(MBE/WBE)	<input type="checkbox"/> Federal (DBE)	<input type="checkbox"/> State (DBE)
	<input type="checkbox"/> Other:	<input type="checkbox"/> Grant#	
Construction Workforce Goals: Are the estimated construction labor hours greater than 800 and the estimated cost greater than \$300,000? If yes, complete "Required Crafts" Worksheet and include total number of hours in Description of Work.			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

Estimated Cost Breakdown attached - Page 2 List of Required Crafts attached - Page 3

Description of work:

Contractor shall supply and convert approximately 84,000 existing streetlights to LEDs with GPS data with options for a networked lighting management system. The conversion work involves removing the existing streetlights, installing new LEDs, and collecting GPS data coordinates and shall also include the on-going maintenance of all 98,000 streetlights. This is an annual contract with nine (9) renewals. Goals were previously approved (2/9/21) at 15% MBE/15% WBE for the City-Wide LED Conversion. Goals were previously approved (7/11/2019) at 15% MBE/10% WBE for the Streetlight & Traffic Signal Repair & Maintenance Services. We are combining these two previously approved requests into one contract with recommended 15% MBE/15% WBE only for the first 36 months of the contract. After 36 months, MBE and WBE goals will be revised annually with each contract renewal for ongoing maintenance.

cc: _____

FOR HUMAN RELATIONS DEPARTMENT USE ONLY:			
<input type="checkbox"/> No Goals are set for this Project; OR	15	15	
<input checked="" type="checkbox"/> The following Goals are approved for this Project	_____	%	% MBE _____ % WBE OR _____ % DBE
Human Relations Department	DocuSigned by: 		Date: 8/26/2021

FOR FAIRNESS IN CONSTRUCTION BOARD USE ONLY ²			
<input checked="" type="checkbox"/> Approved	<input type="checkbox"/> Disapproved	<input type="checkbox"/> N/A	
DocuSigned by: 		Date: 9/20/2021	

FOR GRANT AGENCY USE ONLY ³			
<input type="checkbox"/> Approved	<input type="checkbox"/> Disapproved	<input type="checkbox"/> N/A	
DocuSigned by: 		Date:	

¹ DBE Programs apply to specific federal or state grant requirements.
² For Projects subject to prevailing wage requirements only.
³ Federal and state grant agreements may require granting agency approval of contract goals.