General Services Department and Conventions & Entertainment Department

Aramark- Labor & Event Support

Keely Golden, Procurement Manager

Matthew Cunningham, Deputy Director, Conventions

November 9, 2022

Ordinance 220912



Aramark- Labor & Event Support- Procurement Ordinance 220912

- Request for Proposal was issued on July 12, 2022
 - Two suppliers responded
 - Aramark was selected
 - Evaluation team consisted of six Conventions' staff members
- New Contract
 - One year contract with five annual renewal options
 - Estimated \$2.2M per year
 - Requesting authorization to exceed \$400K annually
 - Pricing increases negotiated up front and locked in for all five renewal year options
 - Average 2.5% annually
- CREO MWBE Goals met
 - 15% MBE and 15% WBE



Aramark- Labor & Event Support- Conventions Ordinance 220912

- Contract covers custodial and temporary labor needs at the KCMO Convention Center and American Royal Complex
 - Provides labor and management oversight and expertise of custodial operations
 - Provides labor and management oversight of temporary labor utilized to assist
 City staff with event setup during high volume periods



General Services Department and Convention Centers Department Thank you.

