



# City of Kansas City, Missouri

## Docket Memo

Ordinance/Resolution #

Submitted Department/Preparer: Please Select

Docket memos are required on all ordinances initiated by a Department Director. More information can be found in [Administrative Regulation \(AR\) 4-1](#).

### Executive Summary

Appropriating \$1,795,434 from the Unappropriated Fund Balance of the Aviation Fund; and authorizing a \$9,230,886 contract with SAAB, Inc. for operation and maintenance service of virtual ramp control systems in the single terminal facility at Kansas City International Airport.

### Discussion

This contract with SAAB, Inc will provide for operation and maintenance service of of virtual ramp control systems in the single terminal facility at Kansas City International Airport.

SAAB will provide the following in support of the virtual ramp control systems:

- professional staff to manage aircraft ground traffic in and out of the MCI single terminal ramps, gates, the Remain Over Night parking locations and deicing operations in coordination with FAA tower control and aircraft pilots. Professional staff will manage aircraft traffic utilizing the VRC system and tools provided by Saab. Staffing shall include coverage from 0400 to 2400, 7 days a week, 365 days a year.
- Aerobahn Surface Management software (SMAN), licensing and hosting, plus user support and customer service support 24x7x365.
- preventative and corrective maintenance of the system. This includes maintenance of the hardware replacement/repair and support, software and program support and infrastructure needed for a fully operational system.

This Contract # 6222090040 shall begin on February 1, 2023 and shall end no later than January 31, 2028.

The maximum amount that City shall pay Contractor under this Contract shall not exceed nine million two hundred thirty thousand eight hundred eighty six dollars (\$9,230,886) as follows:

Year 1	February 1, 2023 - January 31, 2024	\$1,795,434
Year 2	February 1, 2024 - January 31, 2025	\$1,774,843
Year 3	February 1, 2025 - January 31, 2026	\$1,829,180
Year 4	February 1, 2026 - January 31, 2027	\$1,886,679
Year 5	February 1, 2027 - January 31, 2028	\$1,944,750

CREO assigned "no goals" to this project on 9/23/22.  
A sole brand procurement waiver was approved on 10/6/22.



# City of Kansas City, Missouri

## Docket Memo

### Fiscal Impact

1. Is this legislation included in the adopted budget?  Yes  No

2. What is the funding source?

The funding source will be the Unappropriated Fund Balance of the Aviation Fund.

3. How does the legislation affect the current fiscal year?

Year 1    February 1, 2023 - January 31, 2024                    \$1,795,434

4. Does the legislation have fiscal impact in future fiscal years? Please notate the difference between one-time and recurring costs.

Year 2            February 1, 2024 - January 31, 2025                    \$1,774,843

Year 3            February 1, 2025 - January 31, 2026                    \$1,829,180

Year 4            February 1, 2026 - January 31, 2027                    \$1,886,679

Year 5            February 1, 2027 - January 31, 2028                    \$1,944,750

5. Does the legislation generate revenue, leverage outside funding, or deliver a return on investment?

Legislation provides for routine and preventive maintenance of City owned equipment in the single terminal facility at Kansas City International Airport.

### Office of Management and Budget Review

(OMB Staff will complete this section.)

1. This legislation is supported by the general fund.  Yes  No

2. This fund has a structural imbalance.  Yes  No

### Additional Discussion (if needed)

Click or tap here to enter text.

### Citywide Business Plan (CWBP) Impact



# City of Kansas City, Missouri

## Docket Memo

View the [FY23 Citywide Business Plan](#)

Which CWBP goal is most impacted by this legislation?

Infrastructure and Accessibility (Press tab after selecting.)

Which objectives are impacted by this legislation (select all that apply):

- Enhance the City's connectivity, resiliency, and equity through a safe, efficient, convenient, inclusive, accessible, sustainable and better connected multi-modal transportation system
- Develop environmentally sound and sustainable infrastructure strategies that improve quality of life and foster economic growth
- Increase and support local workforce development and minority, women, and locally-owned businesses
- Engage in efforts to strategically invest in the City's infrastructure and explore emerging technologies
- 
- 

### Prior Legislation

N/A.

### Service Level Impacts

This Contract supports the Aviation Department's goal to provide efficient and satisfactory services and facilities for passengers and visitors.

### Other Impacts

1. What will be the potential health impacts to any affected groups?

There are no known potential health impacts to any affected groups.

2. How have those groups been engaged and involved in the development of this ordinance?

N/A

3. How does this legislation contribute to a sustainable Kansas City?

This Contract supports our goal to maintain and improve the airport's infrastructure to assure that Kansas City International Airport operates in a safe and efficient manner.



# City of Kansas City, Missouri

## Docket Memo

4. Does the ordinance/resolution include Civil Rights antidiscrimination requirements in compliance with the Code of Ordinances (Chapter 38, titled "Civil Rights")?

Yes

5. Has the ordinance/resolution been submitted for review of economic equity & inclusion requirements in compliance with the Code of Ordinances (Chapter 3, titled "Contracts and Leases")?

Yes

**CONTRACTOR:** Saab, Inc.  
Address: Olof Palmes gata 17, 5 tr  
111 22 Stockholm, Sweden  
Contract # 6222090040 – Operations & Maintenance of  
Virtual Ramp Control System  
Contract Amount: \$9,230,886.00  
MBE Goal No subcontracting opportunities  
WBE Goal: No subcontracting opportunities

**Comments:**

No goals were set for the project because there are no subcontracting opportunities due to the proprietary nature of the products and services required for the project.

This document is submitted with all available facts. Intentionally falsifying this document or omitting pertinent facts is grounds for disciplinary action pursuant to KCMO Human Resources Rules & Policy Manual (eff. August 4, 2014).

**Civil Rights & Equal Opportunity Department  
Economic Equity & Inclusion  
Contract Goals Request**

**Date:**  
**Form Prepared By: Bolivar Bello**

Contract/Project Number: #6222090040	Project Name: Ops and Mx of virtual ramp control system
Owning Department: Aviation Department	Project Manager: Ian Redhead, Deputy Dir of Ops & Mx
Funding: <input checked="" type="checkbox"/> City <input type="checkbox"/> State <input type="checkbox"/> Federal <input type="checkbox"/> CO-OP <input type="checkbox"/> Grant: <input type="checkbox"/> Other: Project Requirements: <input type="checkbox"/> M/WBE <input type="checkbox"/> DBE <input type="checkbox"/> Section 3 <input checked="" type="checkbox"/> N/A Tax Incentive: <input type="checkbox"/> LCRA <input type="checkbox"/> TIF <input type="checkbox"/> PIEA <input type="checkbox"/> N/A <input checked="" type="checkbox"/> Other: Prevailing Wage: <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No Davis-Bacon: <input type="checkbox"/> Yes <input type="checkbox"/> No Presenting to Council <sup>1</sup> : <input type="checkbox"/> Yes <input type="checkbox"/> No Construction Employment Program: <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No <small>workforce employment goals are 10% minority hours &amp; 2% female hours. This project is estimated at over 800 work hours and over \$300,000                  project is estimated at less than \$300,000 and no more than 800 work hours.</small>	
Estimated Number of Project Days: Est. 1825	Anticipated Solicitation Date: waiver requested

Note: Click the box to select

**Contract Type:**

Construction  Design-Build  Design Professional  Professional Services  
 General Service  Concession  Other Goods & Services  Non-Municipal Agency  
 Co-Operative  Revenue Sharing  Facilities Maintenance/Repair/Renovation  
 Other: **Operation and maintenance**

Description of Contract (Provide Details): Operations and maintenance service agreement with Saab Inc to operate and uphold warranty obligation for purchased sole brand virtual ramp control (VRC) systems in the new terminal facility. Due to the sensitive nature and physical location of the systems, agreement will require Airport security badging. A more detailed summary of scope of service is attached and detailed contractor proposal is available upon request from KCAD. Please note that due to the proprietary nature of this system, KCAD is currently seeing a procurement waiver for this agreement.

Pursuant to RSMo. Section 610.021(11) & (12) documents related to bids will not be made available until bids are completed.

**FOR GENERAL SERVICES DEPARTMENT (PROCUREMENT) USE ONLY:**

Reviewed CREO Annual Goal Manual?  Yes  No

Waiver being applied?  Yes  No Type:

According to CREO Annual Goal Manual, the Goals for this project are:

		%WBE		%DBE
--	--	------	--	------

Electronic Record?  Yes  No

GSD Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**FOR CIVIL RIGHTS & EQUAL OPPORTUNITY DEPARTMENT (CREO) USE ONLY:**

Reviewed CREO Annual Goal Manual?  Yes  No  N/A

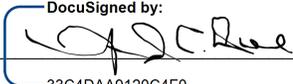
The following Goals are approved for this Project:

		%WBE		%DBE
--	--	------	--	------

No Goals are set for this Project:  Waiver Approved  Waiver Denied

Reason for Waiver: No available subcontracting opportunities due to proprietary product

Electronic Record?  Yes  No

CREO Signature \_\_\_\_\_ DocuSigned by:  Date: 9/23/2022

33C4DAA9120C4F0...



<sup>1</sup> Contractor Utilization Plan (CUP) MUST be submitted to CREO prior to being posted on docket for review & approval from Council.  
CREO 01 EEI Contract Goals Request REV. 7-8-2022



# Sole Brand Waiver Kansas City Code Section 3-7



reviewed by

**DATE:** September 22, 2022

**TO:** Darrell Everette, Manager of Procurement Services

**FROM:**  Pat Klein, Director of Aviation  
 Ian Redhead, Deputy Director of Aviation

**SUBJECT:** Sole Brand Procurement #6222090040 - Operation and maintenance service of virtual ramp control systems in the new terminal facility at Kansas City International Airport with Saab Inc.

It is recommended that in accordance with Code Section 3-3, the solicitation requirements of Section D number 5 be waived and that approval be granted to enter into a new contract with Saab Inc. to provide operation and maintenance service of virtual ramp control systems in the new terminal facility at Kansas City International Airport. The estimated amount of this contract will be eight million one hundred seven-nine thousand two hundred fifty-eight dollars (\$8,179,258) to be paid by the Aviation Department.

The factors supporting this recommendation are as follows:

1. It is in the best interest of the City to utilize the original manufacturer of City owned virtual ramp control systems for all maintenance and repair. During the new terminal planning process, Saab Inc. was awarded the initial contract for implementation of the virtual ramp control systems within the new terminal facility.
2. Due to the proprietary nature of the virtual ramp control systems, Saab Inc. is solely qualified to meet necessary contractual obligations and maintain warranties on this City owned equipment.
3. Public solicitation would result in substantial increased cost for the City because of the proprietary nature of the virtual ramp control systems. Solicitation would require.
4. It is in the best interest of the City to utilize a contractor who has a unique or specialized experience for a specific project. This contractor has unique or specialized experience for this project.

It is understood that Council approval will be required on this new contract. Please direct any questions to Ian Redhead at 816-243-3100.

Approved by:

DocuSigned by:  


10/6/2022

DE6901B73438419...  
 Darrell Everette, Procurement Services Manager

Date

CC: Department Director