CONTRACT

| Brief Title | Approval Deadline | Reason | |
|---|---|--|--|
| Contract with Vantage Airport | Routine | To authorize execution of a Concessions Management, | |
| Group | | Operations ar | nd Development Contract |
| Details | | Roles and Responsibilities | |
| Reason for Contract | | Sponsor | |
| Authorizing a Concession Management, Operation and Development Agreement with Vantage Airport Group US for the construction, leasing, operation, and management of a concession program at the New Terminal at the Kansas City International Airport. | | Department or Programs Affected Recommended | Aviation Department Aviation Department |
| | | Awardee | Vantage Airport Group |
| | | Contract Compliance Certification Obtained? | No XX Yes |
| Concessions Management, Ope Contract with Vantage Airport This agreement will allow Vant develop and lease concessions a | nce will authorize the execution of a s Management, Operation and Development th Vantage Airport Group. nent will allow Vantage Airport Group to d lease concessions at the new terminal at ge will build out 100% of the concession | | Groups or Individuals Reason for Opposition |
| | iiiiiai. | Responsibilities | Design Engineering: |
| Budget Vantage has agreed in this Agreement to invest \$65 million to build out the concession space. The term of the agreement is 15 years. Subleases with term greater than six (6) years will require a mid-term refurbishment of at least 15% of the original construction cost for the concession location. | | | Inspections: |
| | | | Construction or Project Management: |
| Vantage proposes to provide the total gross receipts or \$1.75 min per enplaned passenger, which | nimum annual guarantee | | Service Monitoring: |
| Solicitation This Project was coligited as a l | KCAD received 5 mical) & June 24, 2024 | Policy/Program Impact | |
| was advertised on the City's as w websites on February 8, 2021. H proposals on June 3, 2021 (Tech (Financial). On July 20, 2021, p from all 5 proposers. | | Policy or Program Emphasis Change | XX No Yes |
| | | Operational Impact Assessment | |
| | | | (Continued on reverse side) |

| Details | Finances | |
|---|---------------------------------|---|
| | City's Estimate | |
| Human Relations Approval | of Cost | \$ |
| ACDBE was set at 16%. Vantage has proposed to achieve | Bid or | Lowest Contract |
| 59% (expected to be 70% by terminal opening), which | Proposal Data | Cost Submitted \$ |
| includes 11 firms. | | No .of Proposals Considered |
| | | Reason for rejecting lowest contract cost submitted |
| MBE/WBE subcontracting plan was approved by the | | |
| Human Relations Department on November 30, 2020. The | | |
| Fairness in Construction Board approved on December 10, | | |
| 2020. | | Other Bidders or Contract Costs |
| 2020. | | Contractors Considered Submitted |
| | | Delware North \$ |
| MBE Total = 15% | | GKC |
| Pendulum Studio Architects | | Restaurant |
| International Architects Atelier - M/W | | & Retail |
| Custom Engineering | | Group \$ |
| FSC Engineering, Inc M/W | | Meera KC \$ |
| Whitley Construction Company, LLC | | PLTR-SSP \$ |
| Alexander Mechanical, Inc. | | PLIR-55P 5 |
| Vazquez Commercial Contracting | | \$ |
| Whatever It Takes Contractors, LLC | | \$ |
| Dye Electric, LLC | | <u> </u> |
| Alpha Energy and Electric, Inc. | | \$ |
| Alpha Energy and Electric, Inc. | | \$ |
| | | \$ |
| | | \$ |
| WBE - 10% | | \$\$ |
| Welner Architects, Inc. | | |
| Hartline Constructions, LLC | Fund Sources | |
| All Flooring Kansas City | and Appropriation | |
| Regents Flooring | Account Codes | |
| Kansas City Mechanical, Inc. | For This | |
| Pro-Mechanical, LLC | Contract | |
| Max Electric, Inc. | Source of | |
| | Future | |
| | Operating Funds | |
| | Maximum Amoun | t |
| Is it good for the children? | of Proposed | |
| This Agreement supports our goal to maximize the | Contract | \$ |
| community's return on investment by serving as a catalyst | Amount of | Ψ |
| | Contingency | \$ |
| Estimated Duration of Contract: Fifteen (15) Years | | Ψ |
| Estimated Duration of Contract: Fifteen (15) Years | Engineering & Administration | \$ |
| | Auministration | φ |
| Fact Object Deserved has | TOTAL | ¢ |
| Fact Sheet Prepared by: Date: 13-Sep-21 | TOTAL | \$ |
| Burdette (Pete) Fullerton, PhD | | |
| Acting Deputy Director - Properties & Commercial Development | t Council Committ | ee Actions |
| | | |
| Reviewed by: Date: 13-Sep-21 | Do Pass | Hold |
| Burdette (Pete) Fullerton, PhD | | |
| Acting Deputy Director - Properties & Commericial Development | nt Do Pass (as ame | nded) W/o Recommendation |
| · · · | | |
| Reference Numbers: #04161964 | Committee Sub. | Do Not Pass |